

TOWN OF BONNYVILLE

REQUEST FOR DECISION

Date: February 18th, 2025

Submitted By: Administration

Meeting Date: February 25th, 2025

SUBJECT: Fleet Pick-up Truck Purchase

BACKGROUND: Council included \$57,000 in the interim Capital Budget for the purchase of a fleet pick-up truck. Purchases in the interim Capital Budget must be approved by Council.

OTHER COMMENTS: Administration is requesting the purchase be made before approval of the Final Budget in April due to potential trade impacts.

REPORT/DOCUMENT: Attached Available NIL

- Tender results.

KEY ISSUE(S)/CONCEPT: Below is a summary of the tender results.

| Dealership | Model | Subtotal | Grand total | Delivery Time |
|------------------|---------------------------------|-------------|-------------|---------------|
| Tercier Motors | 2025 Chev Silverado 1500 4x4 | \$51,029.49 | \$53,580.96 | 20 weeks |
| Tercier Motors | 2025 GMC Sierra 1500 4x4 | \$55,227.24 | \$57,988.60 | 1 week |
| Bonnyville Dodge | 2025 Dodge Big Horn 1500 4x4 | \$66,219.00 | \$69,529.25 | 1-2 weeks |

DESIRED OUTCOMES: To purchase a vehicle within budget and with minimum tariff impact.

PREFERRED STRATEGY: To order as soon as possible in order to avoid a possible increase in pricing and cut down wait time.

OPTIONS:

- Decline to replace an existing truck.
- Award to the lowest tendered submission.
- Award to the next lowest tendered submission.

OTHER CONSIDERATIONS: Administration has had extensive discussions regarding the merits of the last option as there is a possibility that retaliatory tariffs on imported trucks are being considered which could have increased cost implications for purchasing from the low bidder. In addition, the 2025 GMC price is closer to equivalent when you factor in the net present value of depreciation with the vehicle being available in only one week instead of 20 weeks.

Our recommendation is based on the current practice of awarding to the low bidder.

RELEVENCE TO STRATEGIC PLAN:



**Communications
Strategy**



**Economic
Growth**



**Recreation &
Wellness**



**Service
Excellence**



**Value Added
Services**

RECOMMENDATION: That Council award the purchase of the pick-up truck to Tercier Motors for \$51,029.49.

ORGANIZATIONAL: A full vehicle fleet keeps costs down by eliminating the need for rental trucks during peak seasons.

FINANCIAL: This vehicle is under budget by \$5,970.51.

Brad Trimble
General Manager of Operations

Renee Stoyles
Acting Chief Administrative Officer